

N A B S A

NORTH AMERICAN BIKESHARE & SCOOTERSHARE ASSOCIATION

NABSA MEMBERSHIP DUES STRUCTURE

In Effect January 1, 2023

Membership Categories: NABSA has four membership categories, and offers sliding scale membership within each category. The four categories are:

- Nonprofit
- Private Sector- Fleet Operators and Manufacturers
- Private Sector- All Others
- Government

Currency: Dues are calculated in \$USD, since that is the country in which NABSA is incorporated and banks.

Discounts: NABSA offers discounted membership rates to Canadian and Latin American organizations:

- CANADA RATE: 10% discount off of \$USD rate listed
- LATIN AMERICAN RATE: 20% discount off of \$USD rate listed

To calculate your organization's dues rate:

- 1) Locate your organization's category page
- 2) Locate your organization's level on the sliding scale and corresponding minimum dues level
- 3) As applicable, apply your Canadian or Latin American discount rate

Dues are essential for the financial health of NABSA and our ability to offer value to our members. Dues contribute to the benefits and value that each member organization receives. The sliding scale proxies that we utilize is the mechanism by which to assess appropriate dues level based on organizational size and scale of engagement within the shared micromobility industry.

NONPROFIT

Sliding Scale: For nonprofit organizations, minimum levels are based on the proxy of fleet size. Fleet size means average total daily number of shared micromobility vehicles in operation over the last year. Organizations can select any level of membership at or above the minimum level required.

Fleet size	Dues Level
0*	\$1,500
1-250	\$1,500
251-500	\$2,500
500 +	\$3,500

Conference Tickets:

≤ \$1,500 1 ticket

≥ \$2,500 2 tickets

All Levels:

- Voting participation in NABSA Board election
- Ability for organization to put forth a candidate to run for a board seat
- Listing on NABSA website current members page
- Access to other members and industry opportunities (NABSA Member Center, Knowledge Share, Access to members-only email listserv, Slack) for unlimited number of employees
- Access to member-only virtual events for unlimited number of employees
- Member discount rate on additional annual conference tickets
- Optional participation in NABSA Committees open to general membership

*Nonprofits that do not own, operate or manage a shared micromobility fleet may join NABSA at the nonprofit base rate of \$1,500.

PRIVATE SECTOR– Fleet Operators and Manufacturers

Sliding Scale: For private sector organizations that operate fleets or manufacture devices/vehicles, minimum levels are based on organization size, by using the proxy of total fleet size. Fleet size means average total daily number of shared micromobility vehicles in operation across North America over the last year, whether those are vehicles that your company manufactured, operate, or both. Organizations can select any level of membership at or above the minimum level required.

Fleet Size	Level
0-500	2,500
501-1000	\$5,000
1001-5000	\$8,500
5000+	\$12,500

All Levels:

- Ability to vote in NABSA Board of Directors election
- Ability for organization to put forth a candidate to run for a board seat
- Member discount rate on annual conference tickets
- Access to other members and industry opportunities (NABSA Member Center, Knowledge Share, Access to members-only email listserv, Slack) for unlimited number of employees
- Access to member-only virtual events for unlimited number of employees

FP: \$12,500

- 6 complimentary tickets to annual conference
- Premiere listing on NABSA website current members page
- Optional participation in NABSA Committees open to general membership

FP: \$8,500

- 4 complimentary tickets to annual conference
- Optional participation in NABSA Committees open to general membership

FP: \$5,000

- 3 complimentary tickets to annual conference
- Optional participation in NABSA Committees open to general membership

FP: \$2,500

- 2 complimentary tickets to annual conference

PRIVATE SECTOR– All Others

Sliding Scale: For private sector organizations, minimum levels are based on the proxy of organization size, measured by total full-time equivalent headcount (FTEs) that work on shared micromobility. Organizations can select any level of membership at or above the minimum level required.

FTEs	Level
1	\$1,500
2-10	\$2,500
11-25	\$5,000
26-50	\$8,500
51 +	\$12,500

All Levels:

- Ability to vote in NABSA Board of Directors election
- Ability for organization to put forth a candidate to run for a board seat
- Member discount rate on annual conference tickets
- Access to other members and industry opportunities (NABSA Member Center, Knowledge Share, Access to members-only email listserv, Slack) for unlimited number of employees
- Access to member-only virtual events for unlimited number of employees

FP: \$12,500

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FP: \$8,500

- 4 complimentary tickets to annual conference
- Optional participation in NABSA Committees open to general membership

FP: \$5,000

- 3 complimentary tickets to annual conference
- Optional participation in NABSA Committees open to general membership

FP: \$2,500

- 2 complimentary tickets to annual conference

Sole Proprietor Member: FP: \$1,500

- 1 complimentary ticket to annual conference

GOVERNMENT

Sliding Scale: For government organizations, minimum levels are based on the proxy of average total daily number of shared micromobility vehicles regulated and managed.

Organizations can select any level of membership at or above the minimum level required.

SMM Vehicle Count	Level
0	\$1,500
1-250	\$2,500
251-1000	\$5,000
1001-5000	\$8,500
5001 +	\$12,500

All Levels:

- Ability to vote in NABSA Board of Directors election
- Ability for organization to put forth a candidate to run for a board seat
- Member discount rate on annual conference tickets
- Access to other members and industry opportunities (NABSA Member Center, Knowledge Share, Access to members-only email listserv, Slack) for unlimited number of employees
- Access to member-only virtual events for unlimited number of employees

G: \$12,500

- 6 complimentary tickets to annual conference
- Premiere listing on NABSA website current members page
- Optional participation in NABSA Committees open to general membership

G: \$8,500

- 4 complimentary tickets to annual conference
- Optional participation in NABSA Committees open to general membership

G: \$5,000

- 3 complimentary tickets to annual conference
- Optional participation in NABSA Committees open to general membership

G: \$2,500

- 2 complimentary tickets to annual conference

G: \$1,500

- 1 complimentary ticket to annual conference