## Regional Cooperation in Bike Share

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### **US Bike Share Systems**



## **Regional Bike Share Systems**



## Multi-State Bike Share Systems



#### Why regional bike share systems?

- There is no "invisible fence".
- Transit inherently crosses boundaries.
- First- and last-mile solution.
- Operational efficiencies.



#### **Evolution of Regional Systems**

As in everything in bike share, we are making it up on the fly, gradually getting better

Handshake agreement (Washington DC)

**MOU (Boston)** 

"Entrepreneurial Models" (Minneapolis, Omaha, Miami, Broward, Hawaii)

Systems specifically structured for Regional Cooperation (LA, SF, Sacramento)



#### What is so hard about a regional system?

- Multi-jurisdictional cooperation is inherently hard
- Branding
- Revenue sharing
- Expense sharing
- Different sponsorship and advertising regulations
- Different sponsorship and advertising markets
- Voting power of different-sized jurisdictions
- Fundamental goals and objectives for different jurisdictions
- Contracting and payment structures for different jurisdictions
- Service levels for different jurisdictions
- Contractor has multiple "bosses"
- Stickers on bikes!

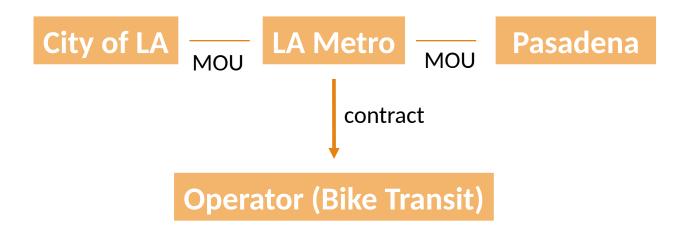


# But really: What is so hard about a regional system?

- All of these issues are complicated in a publicly-owned, privately operated systems
- "Entrepreneurial" systems work very simply and smoothly for multijurisdictional operations
  - Privately owned and operated (Miami, Broward, SF)
  - Non-profit owned and operated (Omaha, Minneapolis)
- All decisions are made by the business or non-profit
- Once revenue-sharing is introduced (NYC), becomes more complicated



#### Los Angeles Metro Bikeshare



Complicated by the initial start-stop of bike share in the LA region, leading to 2 different bike share systems, Santa Monica and DTLA



## THANK YOU!

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